



# **GROWTH** PARTNERS

OPTIMISED SALES & MANAGEMENT SOLUTIONS  
FOR AMBITIOUS GLOBAL CARGO AIRLINES



# POWERED BY AIR ONE AVIATION

**Air One Aviation powers the growth of international cargo airlines.**

Established in 2009 and headquartered in the United Kingdom, we are a neutral Global Sales Agency which successfully leverages our in-house team of aviation and air cargo professionals, and global client base of freight forwarders, logistics providers and charter brokers, to optimise the cargo revenue potential of all-cargo airlines.

In the past 12 months alone, we have generated over 275 million kilos of cargo bookings for 2,500 Full Freighter flights, and connected over 50 of the world's premier air cargo airports and markets in Europe, Africa, South America, Asia Pacific and Australia.

Today, we hold long-term, exclusive Global Sales Agency contracts with worldwide freighter operators under multiple AOCs, and we are proactively looking to work with new airline partners to help their owners achieve their growth targets.

With our proven track record of accelerating the growth of international cargo airlines and strong balance sheet, we are confident in our ability to become a long-term, trusted and innovative growth partner for every airline we work with.

Given the current dynamic state of the global air cargo market and existing revenue optimisation opportunities, we have freight forwarding partners looking for additional cargo capacity right now, which are ready to support us and the airlines we represent.

My commercial team and I are available now to explain more about Air One Aviation, to share our experience of how to grow all-cargo operations, and discuss how we can quickly add significant value to your business.

**PAUL BENNETT**  
CEO



**AIR ONE  
AVIATION...  
IN 12  
MONTHS**



**+275m**

**Kilos of cargo  
generated**



**+2,500**

**Full charter  
Flights**



**+50**

**Connecting 50+  
global airports**



## OUR EXCLUSIVE GLOBAL SALES AGENCY SOLUTIONS

As a valued client of Air One Aviation, each cargo airline we represent benefits from:

- A customised client partnership based on openness, transparency and agreed commission rates
- Global sales reach leveraging our growing client database of thousands of freight forwarders, logistics providers and charter brokers
- Our neutrality and independence, providing freight forwarders, logistics providers and charter brokers with the reassurance they need to support the airlines we represent
- An established, knowledgeable and high-achieving Commercial team with longstanding freight forwarder relationships, able to produce immediate cargo bookings and regular, sustainable support
- Our due diligence process for all clients before opening cargo booking accounts, supported by our dedicated finance and accounting team
- A single account management point of contact for our airline client and customers booking cargo capacity
- Our ability to create and manage operational and contractual requirements, if requested, to give airline clients total peace of mind, supported by our airport and ground handling contacts around the world.
- From day one, our sole focus is to quickly optimise the profitability of our airline clients' operations and to deliver a growth platform and new opportunities for ambitious all-cargo carriers.



## WE'RE INVESTING TO SUPPORT YOUR GROWTH

As a successful and growing international business, Air One Aviation is able to invest in solutions to increase our service portfolio and support the broader needs of all-cargo airline clients.

Most recently, this has included the acquisition of the UK-based pilot training business, Quadrant Systems Limited (QSL), which operates a purpose-built flight simulation and training facility at Burgess Hill, West Sussex, providing UK Civil Aviation Authority (CAA) and European Union Aviation Safety Agency (EASA) accredited Full Flight Training Simulators.

With this acquisition, Air One Aviation now provides pilot training using six simulators for:

- Boeing 737NG
- B757-200
- B737CL
- Airbus A320
- B747-400

Future strategic investments will see this capability and service offering continuing to grow.

Please talk to us to arrange a tour of our crew training facility or to discuss your pilot training requirements.





## GEARING UP FOR GROWTH

Air One Aviation's Executive & Commercial teams are ready to discuss the strategic plans and growth ambitions of new and established all-cargo airlines.

To proceed with an initial discussion, please contact me directly at:

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